

Private Practice, General Dentistry:

Tacoma, WA 1992-2003
Gig Harbor, WA Dec. 2003-2007 General Dentistry

CEO: Linda L. Miles and Associates, July 2007 to present

Research:

Executive Committee, PRECEDENT project, NIH, University of Washington
2006-2007

Professional Memberships and Positions:

Pierce County Dental Society Board of Trustees 1993-1995
Pierce County Dental Society Executive Council Secretary,
Treasurer and Vice President 1995-2000
President, PCDS 2000-2001
Toastmasters International, VP of membership, 1999-2000
Toastmasters International, Club President, 2000-2001
Washington State Dental Association: Chair, Peer Review and Ethics Committee
Member, Task Force for Reorganization
American Dental Association member
ADA Delegate 2000-2007
Academy of General Dentistry
Board of Directors, WSDA 2000-2001
Secretary/Treasurer, Washington State Dental Association 2001-2004
Vice President, WSDA 2004-2005
President Elect, WSDA 2005-2006
President Washington State Dental Association, 2006-2007
University of Washington School of Dentistry Admissions Committee 2007 to
1009;
American Academy of Cosmetic Dentistry member
Institute of Management Consultants
National Speakers Association

Dental License: State of Washington, 1989 to present

Publications:

Dentistry With A Bite, Concepts Magazine, Spring 2000
Zoo Dentistry, Mouth Magazine, JASDA, Fall 2000
President's Remarks, PCDS, May 2000-May 2001

New Smile, New Life, Love is the Best Medicine, Sept. 2000
Anterior Root Resorption, Journal American Dental Association, Jan. 2002
Battling Bulimia: Orthodontic and restorative dental treatment for a patient with severe bulimia, Women's Dental Journal, October 2005
Restorative Treatment Options for Patients with Severe Orthodontic Resorption, Compendium, May 2006
Editorial Board for WSDA News
Obesity and Bulimia, Women's Dental Journal, November, 2007
Dental Teams Make or Break the Practice, WSDA, February, 2008
Risk and Leadership; AAWD, March, 2008
Women in Leadership: The Secret of Your Success; WDJ, April, 2008
Why Some Practices Struggle and Others Succeed, Dental Economics, July 2008
How to Turn "Fee Questions" into "Fee and Treatment Acceptance." Ins. Solutions
Planning for Growth: Don't Have A Business Plan? Insurance Solutions
The High Cost of Broken Appointment: Insurance Solutions, 2009
Trust Me! I'm a Doctor. Dental Economics, Nov 2009
Book Yourself Solid: Ten Ways to Win Patient Acceptance: TDA Journal
Collecting Your Due: Dental Town Oct 2009
The New Patient Exam: Dental Assisting Digest Oct 2009
Women Who Launched: Female Dentists as the CEO; Women's Dental Journal
Success in Private Practice. Dental Economics special edition for new graduates
Tough Times Call for Tough Strategies, Dentistry IQ
The New Job Market, Pink Tooth
The Foundation of a Practice: Does Your Office Have a Strong Periodontal Program? Pink Tooth
Daily Coaching for Success, Pink Tooth
Leading the Way Through Difficult Times, Pink Tooth
True Teamwork: How to Bring the Doctor(s) and Staff Together, Pink Tooth
Get There Early! Developing a Preventive Periodontal Protocol, Insurance Solutions
Are You Stuck in the Middle? How Today's Busy Dental Office Manager can Avoid Stress and Burnout! AADOM
Five Powerful Reasons to Document, Dental Town
Goal Setting and Accountability, Dental Town
Patient Centric Marketing, Dental Town
Is your Website a "Best Seller?" Dentistry IQ
Daily Coaching for Success, Dentistry IQ
X-ray Prescriptive Protocol, Insurance Solutions.

Presentations:

Restoring the Maxillary Lateral Incisor, Pierce County Dental Society, Oct. 1999
"Esthetic Considerations: Managing the Gingival Papilla" U.W. 3rd year students, April, 2001
"Yes, It Can Be A Zoo Out There" presentation to the Genesis Hygienist Group,

2001

“Creating the Vision: The Hygienist’s Role in the Dental Office”, Pierce College of Hygiene, 2001

Long-Term Retention of Severely Resorbed Anterior Teeth, Academy of Esthetic Dentistry, Aug. 2004

Breakfast with The Experts, WSDA/PNDC, 2003, 2004

Long-Term Retention of Severely Resorbed Anterior Teeth, American Association of Women Dentists, January 5, 2005

Academy of Restorative Dentistry, Retention and Restoration of Severely Resorbed Laterals, February 2006

An Update on Women’s Oral Health, March 2006

Component Dental Societies visitations 2005-2007

Marketing Your Dental Practice: An Update on Women’s Health, April 2007

Alaska Dental Society Keynote Address, May 2007

Leadership: Gig Harbor High School, June 2007

Speaking and Consulting Network: Spotlight on Speaking June 2007

American Dental Assoc. Young Dentist’s Conference, July 2007

LDS Academy of Dentists, Provo, Utah, August 2007:

1. The Key Essentials of Success in a Dental Practice
2. Leadership is a Team Effort

Dental Business Conference (2 days workshop) November, 2007

Practice Administrator Workshop (2 days) January, 2008

University of Washington School of Dentistry,

“Hiring and Retaining a Great Dental Team” January, 2008

Oregon Dental Association, ADPAC meeting, February, 2008

“Leadership is a Team Effort” and

“The Key Essentials of Success in a Dental Practice”

University of Washington School of Dentistry, March, 2008

“The Numbers of the Dental Practice”

Speaking and Consulting Network, March 2008

“The Secrets of a Successful Proposal”

Professional Dental Assistants, Virginia, April, 2008:

“The Joys and Challenges of Clinical and Business Assisting”.

Inland NW Dental Conference, May, 2008:

“The Joys and Challenges of Clinical and Business Assisting”

“Teamwork and Communication”

University of Washington School of Dentistry, May 2008

“The Seven Stages of Comprehensive Dentistry”

Dental Business Conference (2 day workshop), Myrtle Beach, SC June 2008

Idaho State Dental Association June 2008:

“Marketing Your Dental Practice”

“An Update on Women’s Health Issues”

American Association of Women Dentists, June 2008

“Taking Your Leadership to the Next Level”

Alaska State Dental Association, July 2008:

“Dentistry Dedicated to Excellence: Taking a Stand Against Periodontal Disease”

American Association of Dental Office Managers, Sept 2008:

“The Joys and Challenges of Dental Office Management”

Dental Team Conference, (2 day workshop), October 2008 Branson, Missouri

Dental Team Conference, (2 day workshop), Nov 2008 Seattle, WA

TriCities Canyon Lakes Dental Society, Nov 2008

“Communication and Marketing: Two Keys to a Successful Practice”

Pierce County Dental Society Jan 23, 2009 Marketing to the Female Patient

Yankee Dental Congress, Jan 29-31

Communication and Teamwork

Leadership: A total Team Effort

The Key Essentials to a Successful Dental Practice

Clinical and Business Assisting

AADPA Mar 7 Leadership

Hinman Mar 19-21

Communication and Teamwork

The Key Essentials to a Successful Dental Practice

Leadership: A Total Team Effort

AAWD Portland, Oregon March 2009:

Leadership Development: A Life-Long Practice

Maximizing Practice Success Through Communication and Marketing,

Portland, Oregon March 2009

Maximizing Practice Success Through Communication and Marketing,

Gig Harbor, WA April, 2009

Walla Walla Dental Society Apr 17

Dental Business Conference Apr 24-25

Practice Administrator Workshop May 15-16

Montana Dental Association May 21

Dental Business Conference June 5-6

Pacific NW Dental Conference July 23-24

ADA Oct 2-3

Santa Clara Dental Society, Oct 16

Dental Team Conference, Atlantic City, Oct 23-24

Dental Team Conference, San Diego, Nov 6, 7

Gig Harbor, WA: Key Essentials for a Successful Dental Practice Nov 13

AAWD: Key Essentials, Nov 20

Morris Seminars, NJ: Key Essentials, Dec 10

West Virginia Dental Association, Jan 2010

Seattle King County Dental Society, Jan 2010

Dental Team Conference New Jersey Mar 2010

ACD, IDC, Pierre Fauchard Tri-College presentation Apr 2010

Spring Break Sun Fun Seminar, Las Vegas April 2010

Star of the North Apr 2010

Tunica Extravaganza Apr 2010

Texas Dental Association May 2010

New Mexico Dental Association June 2010
Pacific NW Dental Conference June 2010
Academy of General Dentistry July 2010
The Key Essentials of a Successful Dental Practice, Rapid City, South Dakota
District Society August 2010
Banishing the Broken Appointment..3 webinars, Practice Works, July-Sept 2010
Rethink Your Potential: Alliance of the American Dental Association, Wa. State,
Sept 2010
Marketing and Customer Service, Mastership Program, AGD, Washington State
Sept 2010

2010 Upcoming Presentations:

Office Administrator Workshop Nashville, TN Sept 2010
Winnipeg Dental Society Oct 2010
Dental Team Conference Palm Springs, Ca Nov 2010
Key Essentials, Half Moon Bay Feb 18, 2010
Key Essentials, Las Vegas, March 18, 2010
Nebraska State Association meeting, April 1, 2010

2011 Upcoming Presentations:

American Endodontic Association, April 15-16
CDA, April 12-14
Dental Team Conference, Myrtle Beach, June 3-4
Mississippi Dental Association, Destin, Florida June 3-4
Dental Team Conference, Adec Facility, July 15-16
Key Essentials Madison, WI
Key Essentials, Houston Texas

2012 Upcoming Presentation:

Hawaii State Dental Association
Yankee Dental Congress
Chicago MidWinter Meeting

Study Clubs:

Implant Study Club, Dr. David Mathews, 1995-2007
Restorative Study Club, Dr. Brad McPhee, 1997-1999

Teaching Responsibilities:

Microbiology laboratory course instructor for nursing students, Seattle University,
1993-1995

Clinical Affiliate Instructor, University of Washington School of Dentistry, 1999-present.

University of Washington School of Dentistry Admissions Committee, 2007 to 2009

Community Service:

Volunteer for various dental society functions

Volunteer for zoo dentistry at the Point Defiance Zoo

Sponsor for Gig Harbor Little League

Board of Directors, Point Defiance Zoo

Board of Directors, Washington Oral Health Foundation

Steering committee chair, Puyallup Partnership for Improved Dental Health

Editorial Board for WSDA News

Activities and Sports:

Scuba diving

English horseback riding

Gardening

Reading

Soccer Mom

Boating

Husband: James O'Neal Stephens, a wonderful electrical engineer

Daughter: Kaitlyn M. Savage, age 19, an excellent student and soccer goalkeeper